

Field Marketer: WindhoekX1

| Type of Notification: | Vacant Position |
|-----------------------|-----------------|
| Employee Type: | Full Time |
| Employee Status: | Permanent |

Closing Date: 18 July 2025

PURPOSE OF THE POSITION

The Field Marketer is responsible to Lead, motivate, direct, train, control and performance manage a field sales team of employees to ensure world class sales execution and set sales standard against agreed targets.

RESPONSIBILITIES

- Lead, motivate, direct, train, control and manage field sales force in the trade.
- Support the development and ensure execution of the Field Sales Strategy.
- Sales Execution against agreed sales and promotional plans.
- Manage and control stock and returns in line with FIFO stock rotation. principles and agreed returns policy and targets.
- Manage and control promotional assets and equipments.
- Execute sales objectives in line with commercial and trading terms.
- Ensure price monitoring and merchandising to price point.

QUALIFICATIONS AND EXPERIENCE

- Grade 12, Relevant qualification will be an added advantage.
- At least five (5) years' experience in Field Sales in the FMCG environment
- Code B Namibian Driver's License will be an added advantage

Wutow offers market related remuneration packages aligned with experience and qualifications. Applicants from previously disadvantaged groups and those living with disabilities are encouraged to apply. Interested applicant should apply using this link <u>https://www.wutow.com.na/vacancies/</u>. Please ensure to include three traceable reference contact. Only short listed will be contacted.