

VACANCY

MANAGER: ECONOMICS AND MARKET DEVELOPMENT (D4)

CLOSING DATE | MONDAY, 14 JULY 2025 AT 17H00 | ASSUMPTION DATE: 01 OCTOBER 2025

Primary purpose of the position:

Reporting to the Executive: Economics and Market Development, the Manager: Economics and Market Development is responsible for market development and the promotion and stimulation of market development opportunities in the ICT market

Key Performance Areas

1. Market Development

- Checks and ensures that communications operators afford access to its poles, ducts and conduits to other carriers on fair and equitable rates, terms, and conditions;
- Assists in determining the rates for infrastructure sharing in case of disputes lodged by licensee;
- Monitors and communicates the implementation and adherence to infrastructure framework;
- Provides input to the development of regulations with due consideration to relevant network elements;
- Communicates and ensures that all carriers and operators are aware of the Interconnection requirements prescribed by the Authority;
- Designs and recommends strategies, procedures, methodologies and quality standards to support new entrants into the ICT Market;
- Coordinates and enhances regional and global integration and cooperation in the field of ICT;
- Promotes fair and transparent competition in the communications market through the enforcement of regulatory limits and obligations;
- Manages the establishment and development of a competitive ICT business environment;
- Reviews the economic and financial viability of new license applicants; and
- Represents Namibia at national and international organisations relating to economics and market development and as directed.

2. Market Access and Promotion of Competition

- Develops and enforces fair competition as provided for in the Act and regulations;
- Drafts and proposes procedures and quality standards to support new entrants into the ICT Market;
- Reviews pricing, tariffs and charges based on market trends and dynamics;
- Reviews of all tariff applications for approval;
- Provides the required information and study/research reports to enable optimal decision making;
- Monitors and evaluates the effectiveness of all market development activities.

3. Tariffs, Charges and Fees, Cost Accounting

- Examines and ensures that all tariffs adhere to the provisions of the Act and regulations; and
- Conducts cost studies as required; and
- Advice, guides and request licensees to provide such financial information as per the cost accounting framework and analyse reports.

4. Economics and Research

- Manages and leads economic research efforts and positions CRAN as the resource for information on the ICT market;
- Conducts custom research, identify, analyse, organise, present and graphically communicate information to support decision making and make adequate recommendations to management;
- Works closely with national and international, economic development and research partners, including government agencies to research, measure and aggregate relevant data and statistics;
- Produces economic development reports and data for input into the various reports and to fulfil market data information requirements;
- Develops and advances new data collection methods and technologies as well as managing and enhancing existing in-house data collection platforms; and
- Manages and establishes an up-to-date data for the Namibia ICT industry through consistent and ongoing research.

Education, Experience and Skill Requirements:

- A relevant Honours' degree Level 8, with majors in data analytics, economics, statistics or related field;
- A Management Development Programme is an added advantage;
- Six (6) to Seven (7) years working in the Economics sector research and market analysis;
- Three (3) to Four (4) years on a supervisory level;
- Good stakeholder liaison and interpersonal skills;
- Good communication skills;
- Ability to inform data-driven decisions;
- Proficient in MS Office package;
- Data analysis and interpretations skills;
- Valid code BE Driver's license; and
- Shortlisted candidates will be required to submit proof of Namibian Police clearance.

Applicants meeting the criteria should register their applications including motivation letter, CV, and relevant qualifications at Direct Hire by clicking on the following link:

<https://cran.mcidirecthire.com/External/CurrentOpportunities>

REMUNERATION PACKAGE:

CRAN offers a competitive market-related cost to company remuneration package commensurate to relevant experience and qualifications.

ALL FOREIGN QUALIFICATIONS MUST BE RECOGNIZED AND ACCREDITED BY NQA.

CRAN IS AN EQUAL OPPORTUNITY EMPLOYER. WOMEN & PERSONS WITH DISABILITIES ARE ENCOURAGED TO APPLY.